

Performance Management

To make an effective contribution individuals need to know what is required of them. Managers can learn to develop and maintain their team's performance by ensuring they remain focused on their own individual business objectives. Participants will have an opportunity to put into practice the skills that have been learnt.

Workshop content:

- Why have a Performance Management Process.
- Target setting.
- Development Contracts.
- Competency Profiles:
 - Preparation
 - Managers
 - Individuals.
- Giving and receiving feedback.
- Dealing with poor performance.
- Designing a Performance Management framework.

Workshop duration: 1 day